

YouTube is the top choice for video content in Hong Kong



3X more Hong Kongers prefer YouTube over other video platforms<sup>1</sup>

## Hong Kongers love YouTube content

53%

say YouTube has high-quality content 47%

say YouTube has unique content that they can't find elsewhere

say YouTube can replace TV

20%

for the second-most-preferred video platform<sup>2</sup>

28%

for the second-most-preferred video platform<sup>2</sup>

18%

for the second-most-preferred video platform<sup>2</sup>

## YouTube audiences are more engaged compared with any other site

gaze time on YouTube video ads vs. the second-mostpreferred video platform<sup>3</sup>

VS.

VS.

watch and listen to ads

28%

for the secondmost-preferred video platform<sup>4</sup>

of YouTube users are visiting the platform to learn

23%

for the secondmost-preferred video platform<sup>4</sup>

## YouTube influences viewers throughout their purchase journeys

Among those who used YouTube during their path to purchase:

1 O/ said YouTube ultimately influenced their purchase<sup>5</sup>



## **SOURCES**

- 1 Google/Ipsos, "Quantitative Study," computer- and mobile-assisted web interviews, July 2016, n=1371, who accessed listed websites in the past month, which was sourced from a representative sample of n=1611 HK netizens ages 16-54.
- 2 Google/Ipsos, "Quantitative Study," computer- and mobile-assisted web interviews, July 2016, n=1002, who accessed both YouTube and the other leading site in the past month, which was sourced from a representative sample of n=1611 HK netizens ages 16-54.
- 3 Google/Ipsos, "Qualitative Study," including natural eye tracking observation and in-depth interviews, June 2016, n=20 males/females ages 18-49 who have used YouTube and other leading video platforms (including terrestrial TV) every day in the past week. Gaze time calculation was based on n=34 video ad exposures from YouTube (PC and mobile) and n=21 from the second-most-preferred video platform (PC and mobile).
- 4 Google/Ipsos, "Quantitative Study," computer- and mobile-assisted web interviews, July 2016, n=379 respondents were exposed to YouTube video ads, n=242 respondents who were exposed to ads on second-most-preferred video platform, which was sourced from a representative sample of n=1611 HK netizens ages 16-54.
- 5 Google/Ipsos, "Quantitative Study," computer- and mobile-assisted web interviews, July 2016, n=74 respondents who chose YouTube as an information source during purchase journey, which was sourced from a representative sample of n=1611 HK netizens ages 16–54.