





# Meet the mobile masters

People increasingly expect mobile sites to be fast and easy to use. To help brands understand the best examples of mobile site usability and speed, Google has reviewed 303 of the most trafficked Travel and Retail sites (SimilarWeb) across fifteen EMEA countries to determine who has mastered mobile and who still needs to improve. Here we summarise the findings for the United Arab Emirates and Saudi Arabia.

## Average usability score



Namshi 77% Apple 76% Max Fashion 75%

Booking.com 86% flydubai 83% AirArabia 76%



96%

Access the internet by smartphone



93%

Use smartphone equal to or more than tablet or desktop for internet



38%

Try another website on their smartphone if usability is poor

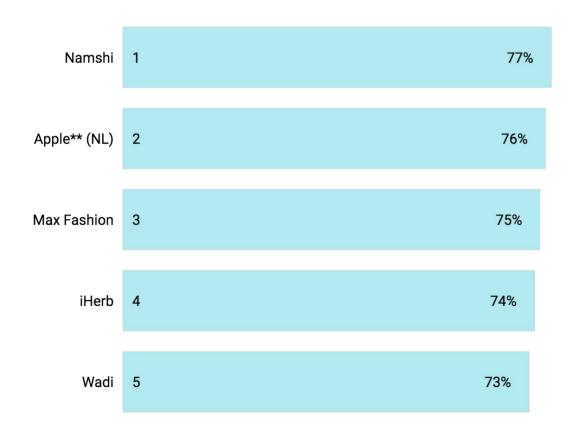
Google worked in partnership with lead UX agency expartners and local agency RBBi to review website experiences against a set of vertical-specific and locally-relevant usability best practices, developed especially for this project. Website speed was audited using Google's 'Lighthouse' testing tool.



# AE/SA retail usability benchmark

People increasingly expect mobile sites to be fast and easy to use. The 10 most trafficked retail websites in the Arab Emirates/Saudi Arabia\* were reviewed for their usability (including speed) and the top 5 scoring sites are summarised here.

## Top 5 Retail brands





The slower the webapp, the lower the conversion rate, so we're always looking at ways to improve both from a UX and performance point of view.

Alessandro Nadalin - CTO, Namshi

## Best in class usability

Q Findability: Wadi - 79%

Product pages: Namshi - 92%

Registration & conversion: Wadi - 95%

Mobile design: Ikea & Namshi - 100%

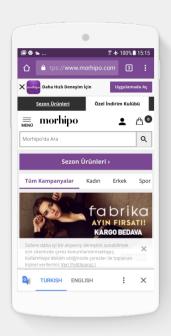
<sup>\*</sup> See Appendix for how brands were selected

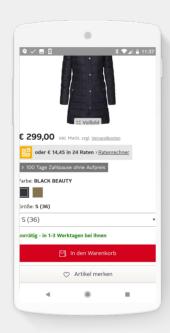
<sup>\*\*</sup> Usability scores for some international brands have been taken from website reviews performed in another country

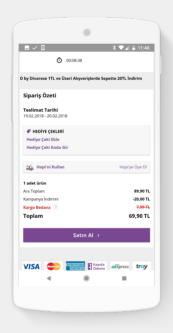


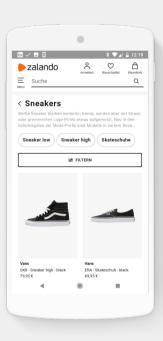
# Leading brands illustration

Take a look at what the leading retail brands across EMEA are doing so well.









## Findability (14/14)

morhipo.com (TR) offer excellent findability with autocomplete, spell correct and good next step guidance. Search results are easy to scan and helpful filtering is prominent and well designed.

## Product pages (13/13)

otto.de (DE) offer all the necessary information in a clear and concise way.
Colour variants are shown, sold out sizes can not be selected in the menu, and items can be added to a quest wishlist

## **Conversion** (19/19)

morhipo.com (TR) provide an excellent guest checkout with a clear breakdown of costs illustrating savings made and real time error messages to guide users in the form fields.

## Mobile design (14/14)

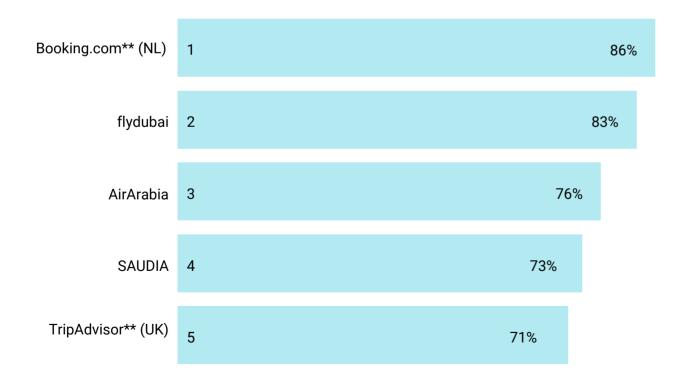
zalando.de (DE) have excellent mobile design with clear headings, well laid out content, good sized touch targets and clearly labelled icons.



# AE/SA travel usability benchmark

People increasingly expect mobile sites to be fast and easy to use. The 10 most trafficked travel websites in the Arab Emirates/Saudi Arabia\* were reviewed for their usability (including speed) and the top 5 scoring sites are summarised here.

**Top 5 Travel brands** 





Our customers expect an awesome mobile experience from us so mobile is where our attention lies

Vanja Mlaco - Lead CRO Transavia (Air France KLM Group)

## Best in class usability

- Q Findability: Booking.com 82%
- Product pages: Booking.com 91%
- Registration & conversion: **Booking.com 95%**
- Mobile design: Cleartrip 100%

<sup>\*</sup> See Appendix for how brands were selected

<sup>\*\*</sup> Usability scores for some international brands have been taken from website reviews performed in another country

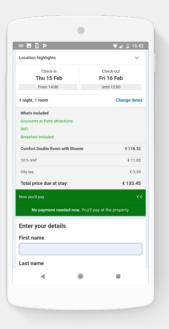


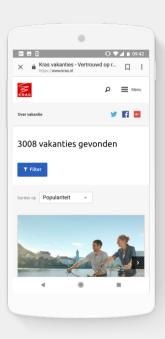
# Leading brands illustration

Take a look at what the leading travel brands across EMEA are doing so well.









## Findability (17/17)

tuifly.be (BE) use a strong search design pattern with autofill for locations and a calendar which defaults to return dates once an outbound date has been selected.

## Product pages (11/11)

goeuro.es (ES) have product pages that follow the same pattern and provide all the necessary information. The main call to action is prominent and stays at the bottom of the screen.

## **Conversion** (18/19)

booking.com (NL) display the full price as soon as possible and throughout the checkout. A progress bar is prominent and users can navigate back and forth without losing details.

## Mobile design (13/14)

kras.nl (NL) have excellent mobile design with clear headings, well laid out content, good sized touch targets and clearly labelled icons.



# Next steps

Could your mobile site be better? Are you interested in how leading brands are doing it? Hopefully these resources will help.

How do you compare?

<u>Use our Heuristic framework</u> to assess your own site **Lighthouse Test Conditions** 

Replicate the speed test on your own site

Need inspiration & guidance?

View our Best practice archive for inspiration, illustration & guidance

## lyst

How Lyst increased their overall conversion rate by 25% and mobile conversion rate by 41% with a selection of UX improvements to Search and Checkout.

'In today's mobile-first world it has become an expected requirement to offer a tailored experience no matter when or where.'

SEE RETAIL CASE STUDY



With Google Optimize 360 Transavia cut mobile homepage bounce rate by 77%, reduced time spent on analysis by 70%, and achieved a 5% higher conversion rate on mobile.

'Our customers expect an awesome mobile experience from us so mobile is where our attention lies.'

SEE TRAVEL CASE STUDY



## EMEA top brand performers

These are the top 10 performers for each vertical from across all the sites tested in the study

#### Retail Travel Coolblue\* (BE) Booking.com\* (DE) 88% 83% 2= Bokus (SE) 78% Swebus (SE) 87% 2= Coop (DK) 78% SAS (SE) 85% 2= Leroy Merlin\* (FR) 78% 4= Etstur (TR) 84% 5= GittiGidiyor (TR) 4= Kayak\* (ES) 77% 84% 5= Litres (RU) 77% 4= Lufthansa (DE) 84% 5= Namshi (AE/SA) 77% 4= NS International (NL) 84% 5= NetOnNet (SE) 8= flydubai\*\* (AE/SA) 77% 83% 9= Modanisa\*\* (TR) 76% 8= Lastminute.com\*\* (FR) 83% 9= Morhipo\*\* (TR) 76% 8= Air France\*\* (FR) 83% 11-60 71% 11-60 78.5% 61-181 67% 61-122 68%

<sup>\*</sup>Where the same brand trades in multiple countries, we used the score from the country where they got their best overall score (including speed).

<sup>\*\*</sup>Where large numbers of sites share the same score, local sites are prioritised and shown



# Top country performers

These are the top country performers for each vertical based on average scores of the sites tested across the study

## Retail

- 1 Netherlands 66.1%
- 2 DK/NO/SE **65.6%**
- **3** Turkey **65.4%**
- 4 Germany **64.6%**
- **5** Belgium **64.5**%
- **6** France **64.4%**
- 7 UK **63.9%**
- **8** AE/SA **62.55%**
- 9 Russia **59.2%**
- **10** Israel **57.25%**
- **11** Spain **55.15%**
- **12** South Africa **52.15%**

## Travel

- **1** France **74.8%**
- 2 Netherlands **73.15%**
- **3** Turkey **72.5%**
- 4 AE/SA 71.8%
- 5 UK **71.1%**
- 6 Spain **69.65**%
- **7** Germany **68.3%**
- 8 Israel **67.35%**
- 9 DK/NO/SE **65.85%**
- 10 South Africa 61%
- **11** Belgium **57.3%**



# Countries covered in this study



## Methodology, score calculation and brand selection

## Custom usability heuristics

A custom set of heuristics (best practices) were developed for the evaluation of mobile websites within specific verticals. These were originally derived from a large scale mobile website usability evaluation led by Jenny Gove for Google in 2014.

Feedback from applying this framework in the 2016 Mobile UX report led to a more 'vertical specific' approach in 2017, with custom sets being developed for retail and travel.

## User journeys to review and compare

An appropriate user journey was provided to establish the reason a customer would use the site, detailing:

- Context of completing the task
- Reason they were performing that task
- Task for the user to complete

## Speed metrics

Google's Lighthouse browser automation tool

was used to conduct synthetic testing of website speed on WiFi. Lighthouse measures the following metrics to determine website speed:

- First meaningful paint
- First interactive (beta)
- Consistently interactive (beta)
- Perceptual Speed Index
- Estimated Input Latency

## Score calculation

Of the overall score, 70% is derived from vertical specific usability heuristics and 30% from site speed. While the heuristics have been broken into categories for ease of digestion, the score is based on the total result across all categories.

## **Brand selection**

Brands were selected based on data provided by <u>SimilarWeb</u> which identified the most visited websites in each country in the year up to 30th September 2017. To qualify for inclusion, websites needed to:

- 1. Be a B2C site
- Be a transactional site (i.e. possible for the user to complete a conversion journey online on that site)

#### Brand exclusion

Some recognised brands may be missing from this study because they did not meet the criteria for inclusion. Examples include:

- Sites which only drive conversions offline through a phone call or visit to store/branch
- 2. Meta-search engines which drive conversions on other sites
- 3. Branding sites where the bulk of visits are for non-transactional purposes
- 4. Local transit sites for commuters

## Cover slide statistics

www.consumerbarometer.com

### Finance Heuristics

Finance sites are less complex and had fewer heuristics to pass. Results may seem better than Retail and Travel as a result.



